

# TONY GERACE

**Director/Auctioneer**

Tony is a highly experienced and passionate real estate professional and a Director and the Officer in Effective Control (OIEC) of Burnham Real Estate's Footscray office. With over 20 years of real estate experience in the Western Suburbs, Tony has established himself as a trusted and respected figure in the industry.

Tony's enthusiasm for real estate began at a young age when he won the Novice Auctioneers Competition. Since then, he has conducted over 3000 auctions, demonstrating his deep commitment to the craft. He is known for his innovative marketing ideas and once appeared on Seven Networks Hot Property, successfully auctioning a home to rent—a unique and forward-thinking approach that showcased his ability to think outside the box.

With a combination of experience and passion, Tony ensures that owners and clients achieve the best possible deal. He is dedicated to giving his all, reflected in the excellent prices and overall results he achieves for his clients. Tony also takes pride in offering competitive fees to his clients, understanding the importance of providing value for their investment. His commitment to exceptional service and results leads to numerous referrals and repeat clients, as he believes in forging lasting relationships based on honesty and straightforward real estate practices.

Despite the demanding nature of the real estate industry, Tony cherishes his family time. He understands the importance of maintaining a healthy work-life balance and incorporates fitness activities into his routine, including running, water skiing and gym work. Additionally, he enjoys water sports, particularly finding slalom skiing to be a rewarding challenge. In his leisure time, Tony finds himself tinkering in his garage tackling those DIY jobs. "For me, DIY's are a stress relief".

***Overall, Tony is a dedicated and experienced real estate professional who combines his years of expertise with a genuine passion for the industry. His innovative thinking, commitment to excellence, and focus on building lasting relationships make him a valuable asset to Burnham Real Estate and a trusted advisor for his clients.***

